

Proposal Evaluation

Wireless Voice and Data Services with Related Solutions, Equipment, and Accessories RFP # 080119



	Possible Points	AT&T	Sprint Solutions, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	36	30
Pricing	400	295	300
Financial, Industry and Marketplace Successes	75	68	65
Bidder's Ability to Sell/ Service Contract Nationally	100	77	86
Bidder's Marketing Plan	50	41	40
Value Added Attributes	75	66	65
Warranty Coverages and Information	50	40	33
Selection and Variety of Products and Services Offered	200	156	183
Total Points	1,000	779	802
Rank Order		2	1

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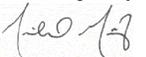
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 Chris Robinson, JD, CPSM, Sourcewell

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 Kim Austin, CPPB, Sourcewell

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 Carol Jackson, Sourcewell

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 Michael Munoz, Sourcewell